

# JUST ONE THING

**Title:** Do you want to give us money?

**Company/Organization:** Unchartered.org

**Type of Organization:** Nonprofit

**Number of Employees:** <100

**Category:** Nonprofit

**Challenge or Opportunity:** Unchartered has been an LLC entity for 8 years now. We teach kids science but trick them into thinking it is art. Over the years we've developed relationships in organizations targeting disadvantaged kids from Lowell, MA to Franklin, NH. Trick is, no one has money anymore. After school budgets have been slashed. Organizations are so understaffed they can't apply for grants. That means there are thousands of kids between Franklin and Lowell that need after school programming and don't have it.

**Approach or Solution:** We've formed a board, consisting of many NHBSR members, in February. We worked together, wrote unique bylaws, Articles of Incorporation, Conflicts of Interest and made our efforts known to our network. We found (a daunting process) a lawyer who understood what we were doing and got advice from CPAs. We didn't want rubbers stamp bylaws. We've all sat on those boards. We filed with the IRS at the end of July and expect our response letter at the end of January. Now we work banks, QB and Gusto.

The organization's success is further attributed to its diverse Board and Staff, who directly relate to the communities they serve.

**Impact:** By being open about our process to become nonprofit, several orgs were willing to give us Grants. As an LLC, there were few grants over \$1k we could apply for, and 1K only covers the time to apply. PSA acted as our Fiscal Agent to apply for the NHSCA Health in Arts grant. The NHSCDD gave us a grant for an amount larger than was on the application. The Nature Conservancy has applied for a grant on our behalf. All of this means quality edu to the tune of over \$20k for kids from Franklin to Lowell