

## Account Executive / Outside Sales

### Job Function

We are seeking an energetic, polished, professional Account Executive to identify, qualify, develop, forecast and manage new business.

You will establish and execute Sales and Marketing direction, relative to areas of opportunity for business growth, driven by corporate strategic initiatives.

You must have experience selling custom engineered solutions to C-level management of large and medium sized manufacturers in a competitive market.

You will identify market trends, new business models and establish strategic partner alliances.

You should be high achieving, motivated, and passionate about hunting, selling and closing sales. We expect excellent communication, relationship building and exceptional interpersonal skills to be part of your talent base.

Scope of responsibility is global in nature

### Education and Experience

- > Bachelor's degree in related field
- > Proven Positive Sales Experience

### Electrostatic Discharge (ESD) Requirements

Employees who handle PCBs or any sensitive components are required to wear ESD protection at all times. The ESD devices must be tested before use.

\*Please Note: Critical functions of this job are defined above. However, they are subject to change at any time due to reasonable accommodation or other reasons.

Cirtronics Corporation is an ITAR registered corporation. Candidates must be able to demonstrate upon hire that they are either US Citizens or lawful Permanent Residents of the US.

*"A contract manufacturing solutions company guided by the principle that who we are is as important as what we do."*



**CIRTRONICS**  
An Employee Owned Corporation

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